Biosketch - Edward G. Thear.

NAME Edward Thear	POSITION TITLE NEATCap Medical, LLC -Founder and Executive Managing Partner		
EDUCATION/TRAINING	ı		
INSTITUTION AND LOCATION	DEGREE (if applicable)	MM/YY	FIELD OF STUDY
East Stroudsburg University, E. Stroudsburg, PA	B.A.	06/75	Physics
Moravian College, Bethlehem, PA	MBA	06/01	Business Administration

A. Personal Statement

EXECUTIVE MANAGEMENT: SALES, MARKETING, PRODUCT MANAGEMENT

Dynamic, self-driven, and results-focused executive with a progressive track record building and managing highly profitable operations. Work effectively across organizations, as well as autonomously, to align initiatives to overall strategic and tactical requirements. Astute analyst, strategic thinker, and creative problem solver. Articulate communicator with established credibility and personal integrity that leaves lasting impressions with clients and staff. Acknowledged as a natural leader and superior relationship builder. Proven ability to increase sales, penetrate new markets, and improve profitability. Specialized skills also include technology assessments and technical literature authorship and publishing. Industry experience includes petrochemical, electromechanical, electrochemical, semiconductor, and materials.

As an Executive Managing Partner to NEATCap Medical, LLC, Edward engagement in NEATCap's Product Development, Intellectual Property, Quality Control, Business Development, Marketing and Sales – providing expertise on the company's growth and development.

B. Employment History

1979 – 1984 TX	Offshore Petroleum Engineer- Sclumberger-Lake Charles, LA, Corpus, Christi,
1984 - 1986	Specialty Engineer/Sales Engineer- Gearhart Industries, Wichita Falls, TX Orchard Park, NY
1986 - 1989	Product Manager- Electrochem Industries, Clarence, NY
1989 - 1991	Sales Engineer- Derrick Manufacturing, Cheektowaga, NY
1992 – 2006	Business Development Manager- Diamonex, Allentown, PA
2007 - Present	NEATCap, LLC and NEATCap Medical, Bethlehem, PA

Patents

- 1. Wittmann-Price, R., Unger, A., Thear, G. H., Thear, E.G., inventors; Neatcap, LLC assignee, Sensory Development Cap. United States patent US Pat. 7,878,968, Feb. 2011.
- 2. Kimock, F.M., Rambo, Z., Kimock, B.J., Unger, A., Thear, E.G., Thear, G.H., inventors; NEATCap, LLC assignee. Medical Headgear. United States patent US Pat. 10,413,696, Sept. 2019.
- 3. Kimock, F.M., Rambo, Z., Thear, E.G., Thear, G.H., Whalen, J.J., inventors; NEATCap, LLC assignee. Medical Headgear. US Pat. 11,185,447, Nov. 2021